



Bloom, J. L., Hutson, B. L., & He, Y. (2008). *The appreciative advising revolution*. Champaign, IL: Stipes Publishing.

Deliver

The background features abstract, overlapping geometric shapes in various shades of blue, ranging from light sky blue to deep navy blue. These shapes are primarily located on the right side of the frame, creating a modern, dynamic feel. The rest of the background is plain white.

Key Features of DELIVER

- Motivate and energize
- Engender academic hope
- End the conversation well
- Follow-up

Key Takeaways of DELIVER

- *Do you have any questions for me?*
- *Is there anything else I should have asked you?*
- *Were there things that are unclear to you?*
- *Which of the things we discussed today are you most looking forward to do?*
- *How and when will you update me on your progress?*
- *What will you do if facing a roadblock?*
- *What will you do if you think your goals may be changing?*

Key Takeaways of DELIVER

continued...

- *Be impeccable with your word.*
- *Don't take anything personally.*
- *Don't make assumptions.*
- *Always do your best.*
- *There is more than one path leading to success.*

Next Week: Don't Settle